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## Key earnings reports next week

Jumping to headerSkip to main contentSkip to footerBelow is a weekly earnings calendar of the most important quarterly reports to be published by publicly traded companies. There are also earning previews for selected companies. Please check back frequently. This earnings calendar is updated weekly. Monday (11/30)Tuesday (12/1)Wednesday (12/2)Thursday (12/3)Friday (12/4)(Editor's Note: Earning dates in tables are provisional. However, companies listed on Earnings Spotlights have officially announced their earnings dates.) CompanySymbolEarnings estimateOrganicGram HoldingsOGI-\$0.02 per share Salesforce.com of Customer Relationship Management focused onCloud (CRM, \$247.63) has been a model of COVID trading, which surpasses during the spring and summer months before cooling down in the fall. However, Salesforce hasn't taken the same route as many of its peers. Stocks increased by 27.9% in the two days following the announcement that CRM would join the Dow Jones industrial average. He returned to earth soon after, and took another dive recently after The Wall Street Journal reported that he was in advanced talks to acquire Slack Technologies (WORK). When Salesforce reports its most recent quarterly results after the December 1 close, investors are likely to be as hungry for transaction comments as profit figures, especially given the mixed emotions of the street in the deal. Needham's Scott Berg (Hold) says: We believe this deal is less synergistic about sales than would have been something at head office and we believe the deal pushes for additional margin expansion in fiscal year 23 as soon as possible. Keith Weiss (Equal Weight, Hold equivalent), of Morgan Stanley, said that while the deal could potentially quickly fill a hole in Salesforce's product portfolio, he believes that a transaction that values Slack even close to current levels would dilute margins and free cash flow per share. On the other hand, William Blair's Arjun Bhatia and Bhavan Suri maintained their Outperform rating (equivalent to Hold), saying: In our view, this acquisition would make sense for Salesforce, providing him with a high-growth asset that can potentially accelerate through its large distribution network, including both its direct sales force and its partners. What about the profits? The broadest expectation is flat earnings of 75 cents per share on revenue growth from 16.3 percent to \$5.25 billion. Daniel Ives (Outperform) of Wedbush says: We believe next week's profits will be seen as a positive not only for CRM, but a green light for software bulls in general with a positive reading for the looking forward to the end of the year and 2021. CompanySymbolEarnings estimateMontrealBMO Bank\$1.46 per share Nova ScotiaBNS Bank\$0.93BoxBOX\$0.14Hewlett Packard EnterpriseHPE\$0.34NetAppNTAP\$0.73Trip.com Group Group.com Hewlett Packard EnterpriseHPE\$0.34NetAppNTAP\$0.73Trip.com Group Group.com TCOM\$1.02CompanySymbolEarnings estimateDaktronicsDAKT\$0.05 per shareFive BelowFIVE\$0.20Patterson Cos.PDCO\$0.38PVHPVH\$0.18Royal Bank of one more week, investors will be treated with a wide range of retail industry reports. Here, we take a look at three varied businesses reporting on Thursday. Dollar General (DG, \$218.06) Dollar General will report its results before the December 3 opening, and analysts expect a big quarter. Revenue is projected to reach \$8.12 billion (+15.2% year-over-year), filtering at a profit 38.7% higher than \$1.97 per share. Cleveland Research analyst Scott Bender, who rates DG at Buy, provides a small warning sign, saying channel checks suggest a slowdown in September and October compared to the first few weeks of the quarter. But it didn't alter its sales expectations in the same store (revenue in stores open for at least 12 months), which it considers growing by 12%. Kroger (KR, \$32.43) Kroger's shares, 12% more of the year to date to follow the wider market by less than 1 percentage point, have recently cooled. Still, CFRA's Garrett Nelson (Buy) sees a brilliant 2021 ahead. We believe that e-commerce growth will accelerate and KR's recent investments in e-commerce will help you gain market share in 2021, he says, adding that KR's private brand offering is one of the strongest in the industry, in our opinion, which is beneficial during recessive periods. As for their next earnings report, which expires before December 3, analysts are looking for sales growth of 6.9% to \$29.9 billion, and 40.4% in profits at 66 cents per share. Ulta Beauty (ULTA, \$281.29) Ulta Beauty was hit hard by the COVID bearish market, losing nearly half its value in March. But stocks have recovered and then some, with a gain of 11% for the year to date. Analysts don't expect much of the company's quarterly report, which expires after the December 3 close: sales are expected to decline by 7.6% to \$1.56 billion, and profits are modeled to plummet by 36.4% to \$1.43 per share. However, Siftel analysts, who rate the shares in Hold, still see reasons for optimism. The company's recent retail survey showed improved beauty trends that were more favorable for Ulta Beauty and e.l.f. Beauty, and to a lesser extent Estée Lauder. Continue: Consumer visit to stores in Ulta, the largest specialty beauty retailer in the United States, has steadily improved since the pandemic began and the chain temporarily closed in March. CompanySymbolEarnings estimateCanadian Imperial Bank of CommerceCIS\$1.92 per shareCooper Cos.COOS\$0.09Cracker Barrel Old Country StoreCBRL\$0.28 Duluth HoldingsDLTH-\$0.02ExpressEXPR-\$30.65Kirkland'sKIRK-\$0.24Lands' EndLE\$0.04Marvel Cos.MIK\$0.59Ollie's Bargain Outlet HoldingsOLLI\$0.000.000.58Signet JewelersSIG-\$0.71Smith & Wesson BrandsSWBI\$0.63Tilly'sTLYS\$0.00Toronto-Dominion BankTD\$0.97ZumiezZUMZ\$0.75Company SymbolEarnings estimateBig LotsBIG\$0.52 por acciónGenescoGCO-\$0.13What Biden Will Do: 24 Policy Plays to Expect From the Next AdministrationPoliticsThe Kiplinger Letter prosiga las mayores prioridades del presidente electo Joe Biden -- y la probabilidad de que la diputada sea sea in them. November 19, 2020The 13 best health care actions to buy by 2021The majority of the best health care reserves by 2021 will have some kind of link with COVID, either by producing a vaccine or cure, or benefiting from the v... November 20, 202016 Worst Boosting Gifts Buy for Holiday ShopNo let those holiday sale promotions persuade you to buy something now that will be much cheaper later. November 18, 202013 Dividend shares that have paid investors for more than 100 YearsAqu there are 13 dividend shares that each have a rich history of uninterrupted payments to shareholders dating back at least a century. May 21, 2020Market payments Today 12/3/20: Investors buy stimulus hopes, but not with both hand items Investors seemed cautiously optimistic about Washington's tone in a COVID rescue package, although Pfizer's late news was reduced to Thursday's earnings. December 3, 2020 Stock market Today 12/2/20: Stocks Fight to Extend Rally Despite Disappointing PayrollstocksA weak impression of the ADP payrolls took life out of stock on Wednesday, but continued stimulus conversations pushed some important indexes into black at the end of the day. Investment Outlook for 202014 Hot Next to Watch in 2020 and 2021 Investment Perspectives ofKiplingerThe most exciting IPO expected during the rest of 2020 and in 2021 range from a popular home rental app to an old-guard pet retailer. December 2, 2020 Earnings reports move the stock market. But the vast majority of stocks tell investors their last quarterly finances shortly after each quarter begins, with the most recent earnings season peaking in late October and early November. However, some high-profile stocks in a red-hot sector report later than most of each quarter. As a result, investors will be watching three companies very closely as December begins. Next, we'll look at those three actions and what to expect from them. As the market went on Friday the shares moved higher on Friday, holding the shortened holiday trading session that ended at 1 p.m. EST. The Dow Jones industrial average (DJINDICES:DJ) barely made it to positive territory, but was made up of modest profits. The S&P 500 (SNPINDEX:SPX) and Nasdaq Composite did even better, reaching new closing highs of all time. Today's Stock Index Percentage Change Dow Exchange Point +0.13% +38 S&P 500 +0.24% +9 Nasdaq Composite +0.92% +111 Data Source: Yahoo! Finance. 3 large profit reports: There are three companies to keep a close eye on the week, and they're all in the software-as-a-service space. Zoom Video Communications (NASDAQ:ZM), CrowdStrike Holdings (NASDAQ:CRWD) and DocuSign (NASDAQ:DOCU) are on the record to provide their latest quarterly results. Things start with Zoom on Monday afternoon. In late August, Zoom projected that it would see sales of \$685 million to \$690 million in its third fiscal quarter, with profits likely at \$0.73 to \$0.74 per share on a tight basis. That would represent more than Zoom's revenue growth, but most shareholders expect to see the video-collaboration platform provider outweigh their own guidance. Image source: Getty Images. What will be more interesting than the results is how investors will react to them. Actions have declined dramatically since candidates for the coronavirus vaccine began to show success, as many believe Zoom will not hold on to its customers once the pandemic is over. However, with the action already lower, Zoom could withstand a big bounce if its numbers are strong. Next up is CrowdStrike, which reports Wednesday afternoon. As with Zoom, investors in the cybersecurity specialist want to see stellar growth, especially in revenue. Sales increased by 84% in the company's second fiscal quarter. At the time, CrowdStrike eeded \$210 million to \$215 million in revenue, representing growth of up to about 70% at the top end of that range. CrowdStrike's growth is due not only to the entry of new customers, but also to existing customers who add new features to their subscriptions. As CrowdStrike adds more features, it gives users more incentives to sign in and stay with the company. And it makes it harder for those customers to find alternatives from competitors. The action is close to historical highs, and a solid report could give you the final push you need. DocuSign's rear on Thursday afternoon is upstairs. In September, the e-signature specialist reported a 45% increase in total revenue, with a large increase in adjusted net income. It projected sales of \$359 million to \$362 million in the third quarter, holding about the same rate of 45%. DocuSign became an essential service during the pandemic, but electronic signatures were inevitable even when meeting in person was not as difficult as it is now. Looking ahead, investors will want to see the performance of other DocuSign products (especially their contract lifecycle management platform). Success could indicate a whole new growth industry for DocuSign, and another round of stock price gains for investors. Be prepared for profit Profits are always important, but when it comes to SaaS stocks, everyone is watching. You'll want to be sure to keep an eye on Zoom, CrowdStrike, and DocuSign next week to see what they say about stock market health. Market.

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